

## 2. Business Incentive Analysis Examples

### Example A- Small Manufacturer (NAICS 332) - \$30 million investment 200 jobs – Salary \$38K/year

		<b>Annual Estimate</b>	<b>Full Incentive</b>
<b>1a QUALITY JOBS OPTION</b>			
Regular Quality Jobs (a Ten Year program)	(in 5% area)	<b>\$380,000</b>	<b>\$3,800,000</b>
	(not in 5% area)	<b>\$334,382</b>	<b>\$3,343,818</b>
<b>1b OR ALTERNATIVES TO QUALITY JOBS</b>			
Investment Tax Credit (a Five Year program)		<b>\$285,000</b>	<b>\$1,425,000</b>
Sales/Use Tax Reimbursement on Construction Materials	(one-time)	<b>\$347,700</b>	<b>\$347,700</b>
2 Five-Year Property Tax Exemption (a Five Year program)		<b>\$259,343</b>	<b>\$1,296,713</b>
3 Freeport Tax Exemption (annual perpetual)		<b>\$64,453</b>	<b>644,529</b>
4 Sales/Use Tax Exemption on Machinery and Equipment	(one-time)	<b>\$1,738,500</b>	<b>\$1,738,500</b>
5 Sales/Use Tax Exemption on Goods Consumed in Mfg. Process (annual perpetual)		<b>\$1,955,349</b>	<b>\$19,553,489</b>
6 Sales/Use Tax Exemption on Energy Use in Mfg. Process (annual perpetual)		<b>\$64,577</b>	<b>\$645,774</b>
<b>Estimates Total Value of Incentives Over 10 Years</b>		<b>First Year Estimate</b>	<b>Full Incentive</b>
*With 1a, Quality Jobs Cash Incentive	(in 5% area)	<b>\$4,462,222</b>	<b>\$27,679,005</b>
*With 1b, Investment Tax Credit Package		<b>\$4,714,922</b>	<b>\$25,651,705</b>

### Example B- Data Center (NAICS 518210) - \$100 million investment 15 jobs – Salary \$102.4K/year

		<b>Annual Estimate</b>	<b>Full Incentive</b>
<b>1a QUALITY JOBS OPTION</b>			
21 <sup>st</sup> Century Quality Jobs (a Ten Year program)		<b>\$153,600</b>	<b>\$1,536,000</b>
2 Five-Year Property Tax Exemption (a Five Year program)		<b>\$1,021,732</b>	<b>\$5,108,659</b>
4 Sales/Use Tax Exemption on Machinery and Equipment	(one-time)	<b>\$6,068,363</b>	<b>\$6,068,363</b>
5 Estimated Telecommunications Usage Savings Per \$ Million Spent (annual perpetual)		<b>\$1,022,400</b>	<b>\$10,224,000</b>
<b>Estimates Total Value of Incentives Over 10 Years</b>		<b>First Year Estimate</b>	<b>Full Incentive</b>
*With 1a, Quality Jobs Cash Incentive		<b>\$8,266,094</b>	<b>\$22,937,022</b>